

**HERITAGE LAND BANK, ACA**

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**2019  
Quarterly Report  
First Quarter**



**For the Quarter Ended March 31, 2019**

## REPORT OF MANAGEMENT

The undersigned certify that we have reviewed this report, that it has been prepared in accordance with all applicable statutory or regulatory requirements, and that the information contained herein is true, accurate and complete to the best of our knowledge and belief.



Bill Tandy, Chief Executive Officer  
*May 7, 2019*



R. Scott Line, Chairman, Board of Directors  
*May 7, 2019*



Heath Gattis, Chief Financial Officer  
*May 7, 2019*

**HERITAGE LAND BANK, ACA  
MANAGEMENT'S DISCUSSION AND ANALYSIS**

The following commentary reviews the financial performance of the Heritage Land Bank, ACA (Agricultural Credit Association), referred to as the Association, for the quarter ended March 31, 2019. These comments should be read in conjunction with the accompanying consolidated financial statements and the December 31, 2018 Annual Report to Stockholders.

The Association is a member of the Farm Credit System (System), a nationwide network of cooperatively owned financial institutions established by and subject to the provisions of the Farm Credit Act of 1971, as amended, and the regulations of the Farm Credit Administration (FCA) promulgated thereunder.

The consolidated financial statements comprise the operations of the ACA and its wholly-owned subsidiaries. The consolidated financial statements were prepared under the oversight of the Association's audit committee.

**Significant Events:**

The Association's Board of Directors is committed to returning earnings in the form of a patronage distribution. In December 2018, the Board of Directors declared a cash patronage distribution of approximately \$3.5 million from 2018 profits that was paid March 21, 2019. The patronage distribution equated to 70 basis points (.7 percent). Including the patronage paid in 2019, the aggregate amount paid and allocated to its stockholders for the past 20 years will exceed \$47.9 million.

**Loan Portfolio:**

Total loans outstanding at March 31, 2019, including nonaccrual loans, were \$518,912,703 compared to \$511,650,491 at December 31, 2018, reflecting an increase of 1.4 percent. Nonaccrual loans as a percentage of total loans outstanding were 0.0 percent at March 31, 2019 and December 31, 2018.

The Association recorded \$24,946 in recoveries and no charge-offs for the quarter ended March 31, 2019, and \$20,406 in recoveries and no charge-offs for the same period in 2018. The Association's allowance for loan losses was 1.0 percent of total loans outstanding as of March 31, 2019 and December 31, 2018.

**Risk Exposure:**

High-risk assets include nonaccrual loans, loans that are past due 90 days or more and still accruing interest, formally restructured loans and other property owned. The following table illustrates the Association's components and trends of high-risk assets.

	March 31, 2019		December 31, 2018	
	Amount	%	Amount	%
Nonaccrual	\$ 360,028	20.2%	\$ 330,545	18.8%
Formally restructured	345,494	19.4%	347,652	19.8%
Other property owned, net	1,077,925	60.4%	1,077,925	61.4%
Total	\$ 1,783,447	100.0%	\$ 1,756,122	100.0%

**Investments:**

During the first quarter of 2019, the Association did not exchange any additional mortgage loans that previously were covered under a long-term standby commitment to purchase agreement with Federal Agricultural Mortgage Corporation (Farmer Mac) for a Farmer Mac guaranteed agricultural mortgage-backed security. The Association continues to service the one Farmer Mac loan which is included in the Association's consolidated balance sheet as a held-to-maturity investment at an amortized cost balance of \$168,846 at March 31, 2019.

## Results of Operations:

The Association had net income of \$2,042,729 for the three months ended March 31, 2019, as compared to net income of \$1,903,337 for the same period in 2018, reflecting an increase of 7.3 percent. Net interest income was \$3,617,882 for the three months ended March 31, 2019, compared to \$3,376,814 for the same period in 2018.

	<b>Three Months Ended:</b>			
	<b>March 31,</b>		<b>March 31,</b>	
	<b>2019</b>		<b>2018</b>	
	<u>Average</u>		<u>Average</u>	
	<u>Balance</u>	<u>Interest</u>	<u>Balance</u>	<u>Interest</u>
Loans	\$ 515,185,710	\$ 6,917,262	\$ 477,538,218	\$ 5,938,573
Investments	174,301	2,195	290,749	4,019
Total interest-earning assets	<u>515,360,011</u>	<u>6,919,457</u>	477,828,967	5,942,592
Interest-bearing liabilities	<u>437,051,579</u>	<u>3,301,575</u>	403,131,624	2,565,778
Impact of capital	<u>\$ 78,308,432</u>		<u>\$ 74,697,343</u>	
Net interest income		<u>\$ 3,617,882</u>		<u>\$ 3,376,814</u>

	<b>2019</b>	<b>2018</b>
	<u>Average Yield</u>	<u>Average Yield</u>
Yield on loans	5.45%	5.04%
Yield on investments	5.11%	5.61%
Total yield on interest-earning assets	5.45%	5.04%
Cost of interest-bearing liabilities	3.06%	2.58%
Interest rate spread	2.39%	2.46%
Net interest income as a percentage of average earning assets	2.85%	2.87%

	<b>Three Months Ended:</b>		
	<b>March 31, 2019 vs. March 31, 2018</b>		
	<b>Increase (decrease) due to</b>		
	<u>Volume</u>	<u>Rate</u>	<u>Total</u>
Interest income - loans	\$ 468,176	\$ 510,513	\$ 978,689
Interest income - investments	(1,610)	(214)	(1,824)
Total interest income	<u>466,566</u>	<u>510,299</u>	<u>976,865</u>
Interest expense	<u>215,887</u>	<u>519,910</u>	<u>735,797</u>
Net interest income	<u>\$ 250,679</u>	<u>\$ (9,611)</u>	<u>\$ 241,068</u>

Interest income for the three months ended March 31, 2019, increased by \$976,865, or 16.4 percent respectively, from the same period in 2018, primarily due to increases in yields on earning assets and an increase in average loan volume. Interest expense for the three months ended March 31, 2019, increased by \$735,797, or 28.7 percent, from the same period in 2018 due to an increase in interest rates and an increase in average debt volume. Average loan volume for the first quarter of 2019 was \$515,185,710, compared to \$477,538,218 in the first quarter of 2018. The average net interest rate spread on the loan portfolio for the first quarter of 2019 was 2.39 percent, compared to 2.46 percent in the first quarter of 2018.

The Association's return on average assets for the three months ended March 31, 2019, was 1.57 percent compared to 1.58 percent for the same period in 2018. The Association's return on average equity for the three months ended March 31, 2019, was 9.91 percent, compared to 9.74 percent for the same period in 2018.

### Liquidity and Funding Sources:

The Association secures the majority of its lendable funds from the Farm Credit Bank of Texas (Bank), which obtains its funds through the issuance of System-wide obligations and with lendable equity. The following schedule summarizes the Association's borrowings.

	<b>March 31, 2019</b>	December 31, 2018
Note payable to the Bank	<b>\$ 439,757,033</b>	\$ 433,622,808
Accrued interest on note payable	<b>1,147,945</b>	1,093,909
Total	<b>\$ 440,904,978</b>	\$ 434,716,717

The Association operates under a general financing agreement (GFA) with the Bank. The current GFA is effective through September 30, 2020. The primary source of liquidity and funding for the Association is a direct loan from the Bank. The outstanding balance of \$439,757,033 as of March 31, 2019, is recorded as a liability on the Association's balance sheet. The note carried a weighted average interest rate of 3.08 percent at March 31, 2019. The indebtedness is collateralized by a pledge of substantially all of the Association's assets to the Bank and is governed by the GFA. The increase in note payable to the Bank and related accrued interest payable since December 31, 2018, is due to the Association's increase in loan volume. The Association's own funds, which represent the amount of the Association's loan portfolio funded by the Association's equity, were \$78,444,174 at March 31, 2019. The maximum amount the Association may borrow from the Bank as of March 31, 2019, was \$517,871,419 as defined by the GFA. The indebtedness continues in effect until the expiration date of the GFA, which is September 30, 2020, unless sooner terminated by the Bank upon the occurrence of an event of default, or by the Association, in the event of a breach of this agreement by the Bank, upon giving the Bank 30 calendar days' prior written notice, or in all other circumstances, upon giving the Bank 120 days' prior written notice.

### Capital Resources:

The Association's capital position increased by \$1,013,774 at March 31, 2019, compared to December 31, 2018. The Association's debt as a percentage of members' equity was 5.32:1 as of March 31, 2019, compared to 5.31:1 as of December 31, 2018.

Farm Credit Administration regulations require the Association to maintain minimums for various regulatory capital ratios. New regulations became effective January 1, 2017, which replaced the previously required core surplus and total surplus ratios with common equity tier 1, tier 1 capital, and total capital risk-based capital ratios. The new regulations also added tier 1 leverage and unallocated retained earnings and equivalents (UREE) ratios. The permanent capital ratio continues to remain in effect, with some modifications to align with the new regulations. As of March 31, 2019, the Association exceeded all regulatory capital requirements.

### Significant Recent Accounting Pronouncements:

In August 2018, the Financial Accounting Standards Board (FASB) issued guidance entitled "Customer's Accounting for Implementation Costs Incurred in a Cloud Computing Arrangement That Is a Service Cost." The guidance aligns the requirements for capitalizing implementation costs incurred in a hosting arrangement that is a service contract with the requirements for capitalizing implementation costs incurred to develop or obtain internal-use software (and hosting arrangements that include an internal-use software license). The accounting for the service element of a hosting arrangement that is a service contract is not affected by this guidance. This guidance becomes effective for interim and annual periods beginning after December 15, 2019. The guidance also requires an entity (customer) to expense the capitalized implementation costs of a hosting arrangement that is a service contract over the term of the hosting arrangement. It further specifies where to present expense and payments in the financial statements. Early adoption is permitted. The guidance is to be applied on a retrospective or prospective basis to all implementation costs incurred after the date of adoption. The Association is evaluating the impact of adoption on the Association's financial condition and its results of operations.

In August 2018, the FASB issued guidance entitled “Disclosure Framework — Changes to the Disclosure Requirements for Defined Benefit Plans.” The guidance modifies the disclosure requirements for employers that sponsor defined benefit pension or other postretirement plans. This guidance becomes effective for fiscal years ending after December 15, 2020. Early adoption is permitted. The guidance is to be applied on a retrospective basis for all periods. The adoption of this guidance will not impact the Association’s financial condition or its results of operations, but will impact the employee benefit plan disclosures.

In August 2018, the FASB issued guidance entitled “Disclosure Framework — Changes to the Disclosure Requirements for Fair Value Measurement.” The guidance modifies the requirements on fair value measurements by removing, modifying or adding to the disclosures. This guidance becomes effective for interim and annual periods beginning after December 15, 2019. Early adoption is permitted and an entity is permitted to early adopt any removal or modified disclosures and delay adoption of the additional disclosures until their effective date. The adoption of this guidance will not impact the Association’s financial condition or its results of operations, but will impact the fair value measurements disclosures.

In August 2017, the FASB issued guidance entitled “Targeted Improvements to Accounting for Hedging Activities.” The guidance better aligns an entity’s risk management activities and financial reporting for hedging relationships through changes to both the designation and measurement guidance for qualifying hedging relationships and the presentation of hedge results. The amendments in this guidance require an entity to present the earnings effect of the hedging instrument in the same income statement line item in which the earnings effect of the hedged item is reported. This guidance also addresses the timing of effectiveness testing, qualitative and quantitative effectiveness testing and components that can be excluded from effectiveness testing. This guidance became effective for interim and annual periods beginning after December 15, 2018. The adoption of this guidance did not materially impact the Association’s financial condition or its results of operations but did impact the derivative disclosures.

In June 2016, the FASB issued guidance entitled “Measurement of Credit Losses on Financial Instruments.” The guidance replaces the current incurred loss impairment methodology with a methodology that reflects expected credit losses and requires consideration of a broader range of reasonable and supportable information to inform credit loss estimates. Credit losses relating to available-for-sale securities would also be recorded through an allowance for credit losses. For public business entities that are not U.S. Securities and Exchange Commission filers this guidance becomes effective for interim and annual periods beginning after December 15, 2020, with early application permitted. The Association is evaluating the impact of adoption on its financial condition and results of operations.

In February 2016, the FASB issued guidance entitled “Leases.” The guidance requires the recognition by lessees of lease assets and lease liabilities on the balance sheet for the rights and obligations created by those leases. Leases with lease terms of more than 12 months are impacted by this guidance. The guidance and related amendments in this update became effective for interim and annual periods beginning after December 15, 2018, with early application permitted. The adoption of this guidance did not materially impact the Association’s financial condition and results of operations but did impact lease disclosures. The Association adopted this guidance on January 1, 2019 and upon adoption, recorded right of use assets and a lease liability in the amount of \$374,615.

### **Relationship with the Farm Credit Bank of Texas:**

The Association’s financial condition may be impacted by factors that affect the Bank. The financial condition and results of operations of the Bank may materially affect the stockholder’s investment in the Association. The Management’s Discussion and Analysis and Notes to Financial Statements contained in the 2018 Annual Report of Heritage Land Bank, ACA more fully describe the Association’s relationship with the Bank.

The annual and quarterly stockholder reports of the Bank are available free of charge, upon request. These reports can be obtained by writing to Farm Credit Bank of Texas, Corporate Communications, P.O. Box 202590, Austin, Texas 78720, or by calling (512) 483-9204. The annual and quarterly stockholder reports for the Bank are also available on its website at [www.farmcreditbank.com](http://www.farmcreditbank.com).

The Association’s quarterly stockholder reports are also available free of charge, upon request. These reports can be obtained by writing to Heritage Land Bank, ACA, 4608 Kinsey Drive, Tyler, Texas 75703 or calling (903)534-4975. The annual and quarterly stockholder reports for the Association are also available on its website at [www.heritagelandbank.com](http://www.heritagelandbank.com). Copies of the Association’s quarterly stockholder reports can also be requested by e-mailing [stephanie.king@heritagelandbank.com](mailto:stephanie.king@heritagelandbank.com).

**HERITAGE LAND BANK, ACA**  
**CONSOLIDATED BALANCE SHEET**

	<b>March 31, 2019 (unaudited)</b>	<b>December 31, 2018</b>
<b><u>ASSETS</u></b>		
Cash	\$ 667,175	\$ 1,344,622
Investments	168,846	183,684
Loans	518,912,703	511,650,491
Less: allowance for loan losses	5,060,417	5,035,471
Net loans	513,852,286	506,615,020
Accrued interest receivable	2,714,788	2,265,310
Investment in and receivable from the Farm		
Credit Bank of Texas:		
Capital stock	8,283,735	8,283,735
Other	553,000	408,925
Other property owned, net	1,077,925	1,077,925
Premises and equipment, net	3,884,401	3,615,673
Other assets	696,737	291,576
Total assets	\$ 531,898,893	\$ 524,086,470
<b><u>LIABILITIES</u></b>		
Note payable to the Farm Credit Bank of Texas	\$ 439,757,033	\$ 433,622,808
Advance conditional payments	27,963	11,997
Accrued interest payable	1,147,945	1,093,909
Drafts outstanding	10,454	71,561
Patronage distributions payable	877,187	3,303,494
Other liabilities	5,959,165	2,877,329
Total liabilities	447,779,747	440,981,098
<b><u>MEMBERS' EQUITY</u></b>		
Capital stock and participation certificates	2,421,280	2,397,570
Unallocated retained earnings	81,681,506	80,689,837
Accumulated other comprehensive income	16,360	17,965
Total members' equity	84,119,146	83,105,372
Total liabilities and members' equity	\$ 531,898,893	\$ 524,086,470

The accompanying notes are an integral part of these consolidated financial statements.

**HERITAGE LAND BANK, ACA**

**CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME**

(unaudited)

	Quarter Ended	
	March 31,	
	2019	2018
<b><u>INTEREST INCOME</u></b>		
Loans	\$ 6,917,262	\$ 5,938,573
Investments	2,195	4,019
Total interest income	6,919,457	5,942,592
<b><u>INTEREST EXPENSE</u></b>		
Note payable to the Farm Credit Bank of Texas	3,301,532	2,565,778
Advance conditional payments	43	-
Total interest expense	3,301,575	2,565,778
Net interest income	3,617,882	3,376,814
<b><u>PROVISION FOR LOAN LOSSES</u></b>		
Net interest income after provision for loan losses	3,617,882	3,376,814
<b><u>NONINTEREST INCOME</u></b>		
Income from the Farm Credit Bank of Texas:		
Patronage income	723,294	541,671
Loan fees	17,470	(27,029)
Refunds from Farm Credit System		
Insurance Corporation	115,187	299,740
Financially related services income	328	433
Gain on sale of premises and equipment, net	19,594	-
Other noninterest income	20,100	21,562
Total noninterest income	895,973	836,377
<b><u>NONINTEREST EXPENSES</u></b>		
Salaries and employee benefits	1,445,114	1,463,835
Directors' expense	77,815	57,615
Purchased services	83,066	90,697
Travel	70,238	56,062
Occupancy and equipment	218,683	169,998
Communications	39,863	44,184
Advertising	175,250	143,955
Public and member relations	131,916	76,872
Supervisory and exam expense	46,723	42,565
Insurance Fund premiums	102,539	98,405
Loss on other property owned, net	8,568	3,117
Other noninterest expense	71,351	62,549
Total noninterest expenses	2,471,126	2,309,854
<b>NET INCOME</b>	<b>2,042,729</b>	<b>1,903,337</b>
Other comprehensive income:		
Change in postretirement benefit plans	(1,605)	(2,704)
<b>COMPREHENSIVE INCOME</b>	<b>\$ 2,041,124</b>	<b>\$ 1,900,633</b>

The accompanying notes are an integral part of these consolidated financial statements.

**HERITAGE LAND BANK, ACA**

**CONSOLIDATED STATEMENT OF CHANGES IN MEMBERS' EQUITY**

(unaudited)

	<b>Capital Stock/ Participation Certificates</b>	<b>Retained Earnings Unallocated</b>	<b>Accumulated Other Comprehensive Income (Loss)</b>	<b>Total Members' Equity</b>
Balance at December 31, 2017	\$ 2,317,035	\$ 76,156,072	\$ (149,812)	\$ 78,323,295
Comprehensive income	-	1,903,337	(2,704)	1,900,633
Capital stock/participation certificates and allocated retained earnings issued	101,145	-	-	101,145
Capital stock/participation certificates and allocated retained earnings retired	(92,100)	-	-	(92,100)
Patronage distributions accrued:		(825,000)		(825,000)
Balance at March 31, 2018	<u>\$ 2,326,080</u>	<u>\$ 77,234,409</u>	<u>\$ (152,516)</u>	<u>\$ 79,407,973</u>
Balance at December 31, 2018	\$ 2,397,570	\$ 80,689,837	\$ 17,965	\$ 83,105,372
Comprehensive income	-	2,042,729	(1,605)	2,041,124
Capital stock/participation certificates and allocated retained earnings issued	93,505	-	-	93,505
Capital stock/participation certificates and allocated retained earnings retired	(69,795)	-	-	(69,795)
Patronage distributions accrued:		(1,051,060)		(1,051,060)
<b>Balance at March 31, 2019</b>	<u><b>\$ 2,421,280</b></u>	<u><b>\$ 81,681,506</b></u>	<u><b>\$ 16,360</b></u>	<u><b>\$ 84,119,146</b></u>

The accompanying notes are an integral part of these consolidated financial statements.

**HERITAGE LAND BANK, ACA**  
**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS**  
(UNAUDITED)

**NOTE 1 — ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES:**

The Heritage Land Bank, ACA (Agricultural Credit Association), referred to as the Association, is a member-owned cooperative that provides credit and credit-related services to or for the benefit of eligible borrowers/stockholders for qualified agricultural purposes. The Association serves the counties of Anderson, Angelina, Cherokee, Collin, Dallas, Henderson, Hunt, Nacogdoches, Panola, Rockwall, Rusk, Sabine, San Augustine, Shelby, Smith and Tarrant in the state of Texas. The Association is a lending institution of the Farm Credit System (System), which was established by Acts of Congress to meet the needs of American agriculture.

The accompanying unaudited consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the U.S. (GAAP) for interim financial information. Accordingly, they do not include all of the disclosures required by GAAP for annual financial statements and should be read in conjunction with the audited consolidated financial statements as of and for the year ended December 31, 2018, as contained in the 2018 Annual Report to Stockholders.

In the opinion of management, the accompanying consolidated financial statements contain all adjustments necessary for a fair presentation of the interim financial condition and results of operations and conform with generally accepted accounting principles (GAAP), except for the inclusion of a statement of cash flows. GAAP require a business enterprise that provides a set of financial statements reporting both financial position and results of operations to also provide a statement of cash flows for each period for which results of operations are provided. In regulations issued by FCA, associations have the option to exclude statements of cash flows in interim financial statements. Therefore, the Association has elected not to include a statement of cash flows in these consolidated financial statements. These interim consolidated financial statements should be read in conjunction with the audited consolidated financial statements as of and for the year ended December 31, 2018, as contained in the 2018 Annual Report to Stockholders. The preparation of consolidated financial statements in accordance with GAAP requires management to make estimates and assumptions that affect the amounts reported in the consolidated financial statements and accompanying notes. Actual results could differ from those estimates. The results of operations for interim periods are not necessarily indicative of the results to be expected for the full year ending December 31, 2019. Descriptions of the significant accounting policies are included in the 2018 Annual Report to Stockholders. In the opinion of management, these policies and the presentation of the interim financial condition and results of operations conform with GAAP and prevailing practices within the banking industry.

In August 2018, the Financial Accounting Standards Board (FASB) issued guidance entitled “Customer’s Accounting for Implementation Costs Incurred in a Cloud Computing Arrangement That Is a Service Cost.” The guidance aligns the requirements for capitalizing implementation costs incurred in a hosting arrangement that is a service contract with the requirements for capitalizing implementation costs incurred to develop or obtain internal-use software (and hosting arrangements that include an internal-use software license). The accounting for the service element of a hosting arrangement that is a service contract is not affected by this guidance. This guidance becomes effective for interim and annual periods beginning after December 15, 2019. The guidance also requires an entity (customer) to expense the capitalized implementation costs of a hosting arrangement that is a service contract over the term of the hosting arrangement. It further specifies where to present expense and payments in the financial statements. Early adoption is permitted. The guidance is to be applied on a retrospective or prospective basis to all implementation costs incurred after the date of adoption. The Association is evaluating the impact of adoption on the Association’s financial condition and its results of operations.

In August 2018, the FASB issued guidance entitled “Disclosure Framework — Changes to the Disclosure Requirements for Defined Benefit Plans.” The guidance modifies the disclosure requirements for employers that sponsor defined benefit pension or other postretirement plans. This guidance becomes effective for fiscal years ending after December 15, 2020. Early adoption is permitted. The guidance is to be applied on a retrospective basis for all periods. The adoption of this guidance will not impact the Association’s financial condition or its results of operations, but will impact the employee benefit plan disclosures.

In August 2018, the FASB issued guidance entitled “Disclosure Framework — Changes to the Disclosure Requirements for Fair Value Measurement.” The guidance modifies the requirements on fair value measurements by removing, modifying or adding to the disclosures. This guidance becomes effective for interim and annual periods beginning after December 15, 2019. Early adoption is permitted and an entity is permitted to early adopt any removal or modified disclosures and delay adoption

of the additional disclosures until their effective date. The adoption of this guidance will not impact the Association's financial condition or its results of operations, but will impact the fair value measurements disclosures.

In August 2017, the FASB issued guidance entitled "Targeted Improvements to Accounting for Hedging Activities." The guidance better aligns an entity's risk management activities and financial reporting for hedging relationships through changes to both the designation and measurement guidance for qualifying hedging relationships and the presentation of hedge results. The amendments in this guidance require an entity to present the earnings effect of the hedging instrument in the same income statement line item in which the earnings effect of the hedged item is reported. This guidance also addresses the timing of effectiveness testing, qualitative and quantitative effectiveness testing and components that can be excluded from effectiveness testing. This guidance became effective for interim and annual periods beginning after December 15, 2018. The adoption of this guidance did not materially impact the Association's financial condition or its results of operations but did impact the derivative disclosures.

In June 2016, the FASB issued guidance entitled "Measurement of Credit Losses on Financial Instruments." The guidance replaces the current incurred loss impairment methodology with a methodology that reflects expected credit losses and requires consideration of a broader range of reasonable and supportable information to inform credit loss estimates. Credit losses relating to available-for-sale securities would also be recorded through an allowance for credit losses. For public business entities that are not U.S. Securities and Exchange Commission filers this guidance becomes effective for interim and annual periods beginning after December 15, 2020, with early application permitted. The Association is evaluating the impact of adoption on its financial condition and results of operations.

In February 2016, the FASB issued guidance entitled "Leases." The guidance requires the recognition by lessees of lease assets and lease liabilities on the balance sheet for the rights and obligations created by those leases. Leases with lease terms of more than 12 months are impacted by this guidance. The guidance and related amendments in this update became effective for interim and annual periods beginning after December 15, 2018, with early application permitted. The adoption of this guidance did not materially impact the Association's financial condition and results of operations but did impact lease disclosures. The Association adopted this guidance on January 1, 2019 and upon adoption, recorded right of use assets and a lease liability in the amount of \$374,615.

The consolidated financial statements comprise the operations of the ACA and its wholly-owned subsidiaries. The preparation of these consolidated financial statements requires the use of management's estimates. The results for the quarter ended March 31, 2019, are not necessarily indicative of the results to be expected for the year ended December 31, 2019. Certain amounts in the prior period's consolidated financial statements have been reclassified to conform to current financial statement presentation.

**NOTE 2 — INVESTMENTS:**

The following is a summary of Farmer Mac agricultural mortgage-backed securities:

	<b>March 31, 2019</b>				
	<b>Amortized Cost</b>	<b>Gross Unrealized Gains</b>	<b>Gross Unrealized Losses</b>	<b>Fair Value</b>	<b>Weighted Average Yield</b>
Agricultural mortgage-backed securities	\$ 168,846	\$ -	\$ (824)	\$ 168,022	5.05 %

  

	<b>December 31, 2018</b>				
	<b>Amortized Cost</b>	<b>Gross Unrealized Gains</b>	<b>Gross Unrealized Losses</b>	<b>Fair Value</b>	<b>Weighted Average Yield</b>
Agricultural mortgage-backed securities	\$ 183,684	\$ -	\$ (1,652)	\$ 182,032	5.05 %

**NOTE 3 — LOANS AND ALLOWANCE FOR LOAN LOSSES:**

A summary of loans follows:

<u>Loan Type</u>	<u>March 31, 2019 Amount</u>	<u>December 31, 2018 Amount</u>
Production agriculture:		
Real estate mortgage	\$ 456,885,661	\$ 450,603,837
Production and intermediate term	13,979,049	14,547,184
Rural residential real estate	34,164,241	33,830,955
Agribusiness:		
Processing and marketing	12,199,384	10,924,542
Farm-related business	1,495,123	1,552,434
Loans to cooperatives	486	486
Mission-related investments	150,632	151,608
Lease receivables	38,127	39,445
Total	<u>\$ 518,912,703</u>	<u>\$ 511,650,491</u>

The Association purchases or sells participation interests with other parties in order to diversify risk, manage loan volume and comply with Farm Credit Administration regulations. The following table presents information regarding the balances of participations purchased and sold at March 31, 2019:

	Other Farm Credit Institutions		Non-Farm Credit Institutions		Total	
	Participations Purchased	Participations Sold	Participations Purchased	Participations Sold	Participations Purchased	Participations Sold
Agribusiness	\$ 9,594,384	\$ 1,284,670	\$ -	\$ -	\$ 9,594,384	\$ 1,284,670
Real estate mortgage	2,678,698	65,605,745	-	-	2,678,698	65,605,745
Total	<u>\$12,273,082</u>	<u>\$66,890,415</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$12,273,082</u>	<u>\$66,890,415</u>

The Association is authorized under the Farm Credit Act to accept “advance conditional payments” (ACPs) from borrowers. To the extent the borrower’s access to such ACPs is restricted and the legal right of setoff exists, the ACPs are netted against the borrower’s related loan balance. Unrestricted advance conditional payments are included in other liabilities. ACPs are not insured, and interest is generally paid by the Association on such balances. Balances of ACPs were \$27,963 and \$11,997 at March 31, 2019, and December 31, 2018, respectively.

Nonperforming assets (including related accrued interest) and related credit quality statistics are as follows:

	<u>March 31, 2019</u>	<u>December 31, 2018</u>
<b>Nonaccrual loans:</b>		
Real estate mortgage	<u>\$ 360,028</u>	<u>\$ 330,545</u>
Total nonaccrual loans	<u>360,028</u>	<u>330,545</u>
<b>Accruing restructured loans:</b>		
Real estate mortgage	<u>345,494</u>	<u>347,652</u>
Total accruing restructured loans	<u>345,494</u>	<u>347,652</u>
Total nonperforming loans	<u>705,522</u>	<u>678,197</u>
Other property owned	<u>1,077,925</u>	<u>1,077,925</u>
Total nonperforming assets	<u>\$ 1,783,447</u>	<u>\$ 1,756,122</u>

One credit quality indicator utilized by the Association is the Farm Credit Administration Uniform Loan Classification System that categorizes loans into five categories. The categories are defined as follows:

- Acceptable – assets are expected to be fully collectible and represent the highest quality;
- Other assets especially mentioned (OAEM) – assets are currently collectible but exhibit some potential weakness;
- Substandard – assets exhibit some serious weakness in repayment capacity, equity and/or collateral pledged on the loan;
- Doubtful – assets exhibit similar weaknesses to substandard assets; however, doubtful assets have additional weaknesses in existing factors, conditions and values that make collection in full highly questionable; and
- Loss – assets are considered uncollectible.

The following table shows loans and related accrued interest as a percentage of total loans and related accrued interest receivable by loan type as of:

	<b>March 31, 2019</b>	December 31, 2018
Real estate mortgage		
Acceptable	<b>97.8</b> %	97.8 %
OAEM	<b>0.7</b>	0.7
Substandard/doubtful	<b>1.5</b>	1.5
	<b>100.0</b>	100.0
Production and intermediate term		
Acceptable	<b>98.7</b>	98.6
OAEM	<b>0.4</b>	0.5
Substandard/doubtful	<b>0.9</b>	0.9
	<b>100.0</b>	100.0
Rural residential real estate		
Acceptable	<b>99.9</b>	99.9
OAEM	-	-
Substandard/doubtful	<b>0.1</b>	0.1
	<b>100.0</b>	100.0
Processing and marketing		
Acceptable	<b>100.0</b>	100.0
OAEM	-	-
Substandard/doubtful	-	-
	<b>100.0</b>	100.0
Farm-related business		
Acceptable	<b>100.0</b>	100.0
OAEM	-	-
Substandard/doubtful	-	-
	<b>100.0</b>	100.0
Loans to cooperatives		
Acceptable	<b>100.0</b>	100.0
OAEM	-	-
Substandard/doubtful	-	-
	<b>100.0</b>	100.0
Mission-related investments		
Acceptable	<b>100.0</b>	100.0
OAEM	-	-
Substandard/doubtful	-	-
	<b>100.0</b>	100.0
Lease receivables		
Acceptable	<b>100.0</b>	100.0
OAEM	-	-
Substandard/doubtful	-	-
	<b>100.0</b>	100.0
Total loans		
Acceptable	<b>98.1</b>	98.1
OAEM	<b>0.6</b>	0.6
Substandard/doubtful	<b>1.3</b>	1.3
	<b>100.0</b> %	100.0 %

The following tables provide an age analysis of past due loans (including accrued interest) as of:

<u>March 31, 2019</u>	<u>30-89 Days Past Due</u>	<u>90 Days or More Past Due</u>	<u>Total Past Due</u>	<u>Not Past Due or Less Than 30 Days Past Due</u>	<u>Total Loans</u>	<u>Recorded Investment &gt;90 Days and Accruing</u>
Real estate mortgage	\$ 1,379,210	\$ 102,798	\$ 1,482,008	\$ 457,634,075	\$ 459,116,083	\$ -
Rural residential real estate	549,881	-	549,881	33,707,348	34,257,229	-
Production and intermediate term	-	-	-	14,317,268	14,317,268	-
Processing and marketing	-	-	-	12,238,317	12,238,317	-
Farm-related business	-	-	-	1,508,643	1,508,643	-
Mission-related investments	-	-	-	151,338	151,338	-
Lease receivables	-	-	-	38,127	38,127	-
Loans to cooperatives	-	-	-	486	486	-
<b>Total</b>	<b>\$ 1,929,091</b>	<b>\$ 102,798</b>	<b>\$ 2,031,889</b>	<b>\$ 519,595,602</b>	<b>\$ 521,627,491</b>	<b>\$ -</b>

  

<u>December 31, 2018</u>	<u>30-89 Days Past Due</u>	<u>90 Days or More Past Due</u>	<u>Total Past Due</u>	<u>Not Past Due or Less Than 30 Days Past Due</u>	<u>Total Loans</u>	<u>Recorded Investment &gt;90 Days and Accruing</u>
Real estate mortgage	\$ 4,072,891	\$ 44,008	\$ 4,116,899	\$ 448,348,541	\$ 452,465,440	\$ -
Rural residential real estate	61,330	-	61,330	33,843,698	33,905,028	-
Production and intermediate term	94,991	-	94,991	14,737,125	14,832,116	-
Processing and marketing	-	-	-	10,945,974	10,945,974	-
Farm-related business	-	-	-	1,575,493	1,575,493	-
Mission-related investments	-	-	-	151,820	151,820	-
Lease receivables	-	-	-	39,445	39,445	-
Loans to cooperatives	-	-	-	485	485	-
<b>Total</b>	<b>\$ 4,229,212</b>	<b>\$ 44,008</b>	<b>\$ 4,273,220</b>	<b>\$ 509,642,581</b>	<b>\$ 513,915,801</b>	<b>\$ -</b>

Note: The recorded investment in the receivable is the face amount increased or decreased by applicable accrued interest and unamortized premium, discount, finance charges or acquisition costs, and may also reflect a previous direct write-down of the investment.

A restructuring of a debt constitutes a troubled debt restructuring if the creditor for economic or legal reasons related to the debtor's financial difficulties grants a concession to the debtor that it would not otherwise consider. Troubled debt restructurings are undertaken in order to improve the likelihood of recovery on the loan and may include, but are not limited to, forgiveness of principal or interest, interest rate reductions that are lower than the current market rate for new debt with similar risk, or significant term or payment extensions.

As of March 31, 2019, the total recorded investment of troubled debt restructured loans was \$467,746, including \$122,252 classified as nonaccrual and \$345,494 classified as accrual, with no specific allowance for loan losses. As of March 31, 2019, commitments to lend funds to borrowers whose loan terms have been modified in a troubled debt restructuring were \$11,346 at period end, compared to \$9,268 at December 31, 2018.

In restructurings where principal is forgiven, the amount of the forgiveness is immediately charged off. In restructurings where accrued interest is forgiven, the interest is reversed (if current year interest) or charged off (if prior year interest). There were no charge-offs recorded at the modification date for the quarter ending March 31, 2019.

The predominant form of concession granted for troubled debt restructuring includes extensions of terms. Other types of modifications include principal or accrued interest reductions, interest rate decreases and delayed payments, among others. At times, these terms might be offset with incremental payments, collateral or new borrower guarantees, in which case we assess all of the modified terms to determine if the overall modification qualifies as a troubled debt restructuring.

There were no loans that met the accounting criteria as a troubled debt restructuring and that occurred within the previous 12 months of that year and for which there was a payment default during the period. A payment default is defined as a payment that is 30 days past due after the date the loan was restructured.

The following table provides information on outstanding loans restructured in troubled debt restructurings at period end. These loans are included as impaired loans in the impaired loan table at:

	<u>Loans Modified as TDRs</u>		<u>TDRs in Nonaccrual Status*</u>	
	<u>March 31, 2019</u>	<u>December 31, 2018</u>	<u>March 31, 2019</u>	<u>December 31, 2018</u>
Real estate mortgage	\$ 467,746	\$ 347,652	\$ 122,252	\$ 118,200
Total	\$ 467,746	\$ 347,652	\$ 122,252	\$ 118,200

\*represents the portion of loans modified as TDRs that are in nonaccrual status

Additional impaired loan information is as follows:

	<u>March 31, 2019</u>			<u>December 31, 2018</u>		
	<u>Recorded Investment</u>	<u>Unpaid Principal Balance<sup>a</sup></u>	<u>Related Allowance</u>	<u>Recorded Investment</u>	<u>Unpaid Principal Balance<sup>a</sup></u>	<u>Related Allowance</u>
Impaired loans with a related allowance for credit losses:						
Real estate mortgage	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Total	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Impaired loans with no related allowance for credit losses:						
Real estate mortgage	\$703,757	\$ 704,661	\$ -	\$ 676,843	\$684,905	\$ -
Total	\$703,757	\$ 704,661	\$ -	\$ 676,843	\$684,905	\$ -
Total impaired loans:						
Real estate mortgage	\$703,757	\$ 704,661	\$ -	\$ 676,843	\$684,905	\$ -
Total	\$703,757	\$ 704,661	\$ -	\$ 676,843	\$684,905	\$ -

<sup>a</sup> Unpaid principal balance represents the recorded principal balance of the loan.

	For the Quarter Ended March 31, 2019		For the Quarter Ended March 31, 2018	
	Average Impaired Loans	Interest Income Recognized	Average Impaired Loans	Interest Income Recognized
Impaired loans with a related allowance for credit losses:				
Real estate mortgage	\$ -	\$ -	\$ -	\$ -
Production and intermediate term	-	-	-	-
Rural residential real estate	-	-	38,040	-
Total	\$ -	\$ -	\$ 38,040	\$ -
Impaired loans with no related allowance for credit losses:				
Real estate mortgage	\$ 677,682	\$ 6,974	\$ 857,180	\$ 7,445
Production and intermediate term	-	-	1,829	1,500
Rural residential real estate	-	-	16,739	-
Total	\$ 677,682	\$ 6,974	\$ 875,748	\$ 8,945
Total impaired loans:				
Real estate mortgage	\$ 677,682	\$ 6,974	\$ 857,180	\$ 7,445
Production and intermediate term	-	-	1,829	1,500
Rural residential real estate	-	-	54,779	-
Total	\$ 677,682	\$ 6,974	\$ 913,788	\$ 8,945

A summary of changes in the allowance for loan losses and period end recorded investment in loans is as follows:

	Real Estate Mortgage	Production and Intermediate Term	Agribusiness	Communications	Rural Residential Real Estate	Lease Receivables	Mission-Related Investments	Total
<b>Allowance for Credit Losses:</b>								
Balance at December 31, 2018	\$ 2,429,067	\$ 987,068	\$ 1,593,584	\$ 4,840	\$ 18,168	\$ -	\$ 2,744	\$ 5,035,471
Charge-offs	-	-	-	-	-	-	-	-
Recoveries	-	24,946	-	-	-	-	-	24,946
Provision for loan losses	-	-	-	-	-	-	-	-
Other	-	-	-	-	-	-	-	-
Balance at March 31, 2019	\$ 2,429,067	\$ 1,012,014	\$ 1,593,584	\$ 4,840	\$ 18,168	\$ -	\$ 2,744	\$ 5,060,417
Ending Balance:								
Individually evaluated for impairment	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Collectively evaluated for impairment	2,429,067	1,012,014	1,593,584	4,840	18,168	-	2,744	5,060,417
Balance at March 31, 2019	\$ 2,429,067	\$ 1,012,014	\$ 1,593,584	\$ 4,840	\$ 18,168	\$ -	\$ 2,744	\$ 5,060,417
Balance at December 31, 2017	\$ 2,429,067	\$ 826,461	\$ 1,619,584	\$ 4,840	\$ 18,168	\$ -	\$ 2,744	\$ 4,900,864
Charge-offs	-	-	-	-	-	-	-	-
Recoveries	-	20,406	-	-	-	-	-	20,406
Provision for loan losses	-	-	-	-	-	-	-	-
Other	-	-	-	-	-	-	-	-
Balance at March 31, 2018	\$ 2,429,067	\$ 846,867	\$ 1,619,584	\$ 4,840	\$ 18,168	\$ -	\$ 2,744	\$ 4,921,270
Ending Balance:								
Individually evaluated for impairment	\$ -	\$ -	\$ -	\$ -	\$ 4,669	\$ -	\$ -	\$ 4,669
Collectively evaluated for impairment	2,429,067	846,867	1,619,584	4,840	13,499	-	2,744	4,916,601
Balance at March 31, 2018	\$ 2,429,067	\$ 846,867	\$ 1,619,584	\$ 4,840	\$ 18,168	\$ -	\$ 2,744	\$ 4,921,270

	Real Estate Mortgage	Production and Intermediate Term	Agribusiness	Communications	Rural Residential Real Estate	Lease Receivables	Mission-Related Investments	Total
<b>Recorded Investments in Loans Outstanding:</b>								
Ending Balance at March 31, 2019	\$ 459,116,083	\$ 14,317,268	\$13,747,446	\$ -	\$ 34,257,229	\$ 38,127	\$ 151,338	\$ 521,627,491
Individually evaluated for impairment	\$ 703,757	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 703,757
Collectively evaluated for impairment	\$ 458,412,326	\$ 14,317,268	\$13,747,446	\$ -	\$ 34,257,229	\$ 38,127	\$ 151,338	\$ 520,923,734
Ending Balance at December 31, 2018	\$ 452,465,440	\$ 14,832,116	\$12,521,952	\$ -	\$ 33,905,028	\$ 39,445	\$ 151,820	\$ 513,915,801
Individually evaluated for impairment	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Collectively evaluated for impairment	\$ 452,465,440	\$ 14,832,116	\$12,521,952	\$ -	\$ 33,905,028	\$ 39,445	\$ 151,820	\$ 513,915,801

#### NOTE 4 —LEASES:

Adoption of the leasing standard impacted our previously reported results as follows:

	Balance Sheet Classification	As of March 31, 2019	As Previously Reported December 31, 2018	Lease Standard Adjustment	As Restated January 1, 2019
Operating leases	Operating lease right-of-use asset	\$ 331,054	\$ -	\$ 374,615	\$ 374,615
Total lease assets		\$ 331,054	\$ -	\$ 374,615	\$ 374,615
Operating leases	Operating lease liabilities	\$ (331,054)	\$ -	\$ (374,615)	\$ (374,615)
Total lease liabilities		\$ (331,054)	\$ -	\$ (374,615)	\$ (374,615)

The components of lease expense were as follows:

Classification	For the Three Months Ended March 31, 2019
Operating lease cost	\$ 50,750
Net lease cost	\$ 50,750

Other information related to leases was as follows:

	For the Three Months Ended March 31, 2019
Cash paid for amounts included in the measurement of lease liabilities:	
Operating cash flows from operating leases	\$ 50,750
Right-of-use assets obtained in exchange for lease obligations:	
Operating leases	\$ -

Lease term and discount rate are as follows:

	<u>March 31, 2019</u>
Weighted average remaining lease term in years	
Operating leases	2.43
Weighted average discount rate	
Operating leases	2.84%

Future minimum lease payments under non-cancellable leases as of March 31, 2019 were as follows:

	<u>Operating Leases</u>
2019 (excluding the three months ended 3/31/19)	\$ 159,899
2020	130,474
2021	55,592
2022	11,458
2023	-
Total	<u>\$ 357,423</u>

**NOTE 5 — CAPITAL:**

The Association's board of directors has established a Capital Adequacy Plan (Plan) that includes the capital targets that are necessary to achieve the institution's capital adequacy goals as well as the minimum permanent capital standards. The Plan monitors projected dividends, equity retirements and other actions that may decrease the Association's permanent capital. In addition to factors that must be considered in meeting the minimum standards, the board of directors also monitors the following factors: capability of management; quality of operating policies, procedures and internal controls; quality and quantity of earnings; asset quality and the adequacy of the allowance for losses to absorb potential loss within the loan and lease portfolios; sufficiency of liquid funds; needs of an institution's customer base; and any other risk-oriented activities, such as funding and interest rate risk, potential obligations under joint and several liability, contingent and off-balance-sheet liabilities or other conditions warranting additional capital. At least quarterly, management reviews the Association's goals and objectives with the board.

## Regulatory Capitalization Requirements

Risk-adjusted:	Regulatory Minimums	Conservation Buffer	Total	As of March 31, 2019	As of December 31, 2018
Common equity tier 1 ratio	4.50%	2.50%	7.00%	<b>15.05%</b>	15.15%
Tier 1 capital ratio	6.00%	2.50%	8.50%	<b>15.05%</b>	15.15%
Total capital ratio	8.00%	2.50%	10.50%	<b>16.09%</b>	16.20%
Permanent capital ratio	7.00%	0.00%	7.00%	<b>15.21%</b>	15.30%
Non-risk-adjusted:					
Tier 1 leverage ratio	4.00%	1.00%	5.00%	<b>14.48%</b>	14.56%
UREE leverage ratio	1.50%	0.00%	1.50%	<b>15.61%</b>	15.57%

The components of the Association's risk-adjusted capital, based on 90-day average balances, were as follows at March 31, 2019 and December 31, 2018, respectively:

March 31, 2019	Common equity tier 1 ratio	Tier 1 capital ratio	Total capital ratio	Permanent capital ratio
Numerator:				
Unallocated retained earnings	\$ 80,995,619	\$ 80,995,619	\$ 80,995,619	\$ 80,995,619
Common Cooperative Equities:				
Statutory minimum purchased borrower stock	2,401,755	2,401,755	2,401,755	2,401,755
Allowance for loan losses and reserve for credit losses subject to certain limitations	-	-	5,169,499	-
Regulatory Adjustments and Deductions:				
Amount of allocated investments in other System institutions	(8,258,580)	(8,258,580)	(8,258,580)	(8,258,580)
	<b>\$ 75,138,794</b>	<b>\$ 75,138,794</b>	<b>\$ 80,308,293</b>	<b>\$ 75,138,794</b>
Denominator:				
Risk-adjusted assets excluding allowance	\$507,360,975	\$507,360,975	\$507,360,975	\$507,360,975
Regulatory Adjustments and Deductions:				
Regulatory deductions included in Total capital	(8,258,580)	(8,258,580)	(8,258,580)	(8,258,580)
Allowance for loan losses	-	-	-	(5,043,499)
	<b>\$ 499,102,395</b>	<b>\$ 499,102,395</b>	<b>\$ 499,102,395</b>	<b>\$ 494,058,896</b>
December 31, 2018				
Numerator:				
Unallocated retained earnings	\$ 78,907,712	\$ 78,907,712	\$ 78,907,712	\$ 78,907,712
Common Cooperative Equities:				
Statutory minimum purchased borrower stock	2,382,481	2,382,481	2,382,481	2,382,481
Allowance for loan losses and reserve for credit losses subject to certain limitations	-	-	5,156,136	-
Regulatory Adjustments and Deductions:				
Amount of allocated investments in other System institutions	(7,537,465)	(7,537,465)	(7,537,465)	(7,537,465)
	<b>\$ 73,752,728</b>	<b>\$ 73,752,728</b>	<b>\$ 78,908,864</b>	<b>\$ 73,752,728</b>
Denominator:				
Risk-adjusted assets excluding allowance	\$494,500,416	\$494,500,416	\$494,500,416	\$494,500,416
Regulatory Adjustments and Deductions:				
Regulatory deductions included in total capital	(7,537,465)	(7,537,465)	(7,537,465)	(7,537,465)
Allowance for loan losses	-	-	-	(5,052,380)
	<b>\$ 486,962,951</b>	<b>\$ 486,962,951</b>	<b>\$ 486,962,951</b>	<b>\$ 481,910,571</b>

The components of the Association's non-risk-adjusted capital, based on 90-day average balances, were as follows at March 31, 2019 and December 31, 2018, respectively:

	<b>March 31, 2019</b>		December 31, 2018	
	<b>Tier 1 leverage ratio</b>	<b>UREE leverage ratio</b>	Tier 1 leverage ratio	UREE leverage ratio
Numerator:				
Unallocated retained earnings	\$ 80,995,619	\$ 80,995,619	\$ 78,907,712	\$ 78,907,712
Common Cooperative Equities:				
Statutory minimum purchased borrower stock	2,401,755	-	2,382,481	-
Regulatory Adjustments and Deductions:				
Amount of allocated investments in other System institutions	(8,258,580)	-	(7,537,465)	-
	<b>\$ 75,138,794</b>	<b>\$ 80,995,619</b>	<b>\$ 73,752,728</b>	<b>\$ 78,907,712</b>
Denominator:				
Total Assets	\$ 527,368,300	\$ 527,368,300	\$ 515,475,423	\$ 515,475,423
Regulatory Adjustments and Deductions:				
Regulatory deductions included in Tier 1 capital	(8,448,601)	(8,448,601)	(8,794,457)	(8,794,457)
	<b>\$ 518,919,699</b>	<b>\$ 518,919,699</b>	<b>\$ 506,680,966</b>	<b>\$ 506,680,966</b>

An additional component of equity is accumulated other comprehensive income is as follows:

<b>March 31, 2019</b>	
<b>Nonpension postretirement benefits</b>	<b>\$ 16,360</b>
<b>Total</b>	<b>\$ 16,360</b>
March 31, 2018	
Nonpension postretirement benefits	\$ (152,516)
Total	\$ (152,516)

The Association's accumulated other comprehensive income (loss) relates entirely to its nonpension other postretirement benefits. Amortization of prior service (credits) cost and of actuarial (gain) loss are reflected in "Salaries and employee benefits" in the Consolidated Statement of Comprehensive Income. The following table summarizes the changes in accumulated other comprehensive income (loss) for the three months ended March 31:

	<b>2019</b>	<b>2018</b>
Accumulated other comprehensive income (loss) at January 1	\$ 17,965	\$(149,812)
Amortization of prior service (credit) costs included in salaries and employee benefits	(1,605)	(2,704)
Other comprehensive income (loss), net of tax	(1,605)	(2,704)
Accumulated other comprehensive income at March 31	<b>\$ 16,360</b>	<b>\$(152,516)</b>

#### **NOTE 6 — INCOME TAXES:**

Heritage Land Bank, ACA conducts its business activities through two wholly-owned subsidiaries. Long-term mortgage lending activities are conducted through a wholly-owned FLCA subsidiary which is exempt from federal and state income tax. Short- and intermediate-term lending activities are conducted through a wholly-owned PCA subsidiary. The PCA subsidiary and the ACA holding company are subject to income tax. Heritage Land Bank, ACA operates as a cooperative that qualifies for tax treatment under Subchapter T of the Internal Revenue Code. Accordingly, under specified conditions, Heritage Land Bank, ACA can exclude from taxable income amounts distributed as qualified patronage dividends in the form of cash, stock

or allocated retained earnings. Provisions for income taxes are made only on those taxable earnings that will not be distributed as qualified patronage dividends. Deferred taxes are recorded at the tax effect of all temporary differences based on the assumption that such temporary differences are retained by the institution and will therefore impact future tax payments. A valuation allowance is provided against deferred tax assets to the extent that it is more likely than not (more than 50 percent probability), based on management's estimate, that they will not be realized.

**NOTE 7 — FAIR VALUE MEASUREMENTS:**

FASB guidance defines fair value as the exchange price that would be received for an asset or paid to transfer a liability in the principal or most advantageous market for the asset or liability. See Note 14 to the 2018 Annual Report to Stockholders for a more complete description.

Assets and liabilities measured at fair value on a recurring basis are summarized below:

<u>March 31, 2019</u>	<u>Fair Value Measurement Using</u>			<u>Total Fair Value</u>
	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	
Assets:				
Assets held in nonqualified benefit trusts	\$ 33,119	-	-	\$ 33,119
<u>December 31, 2018</u>	<u>Fair Value Measurement Using</u>			<u>Total Fair Value</u>
	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	
Assets:				
Assets held in nonqualified benefit trusts	\$ 23,556	-	-	\$ 23,556

Assets and liabilities measured at fair value on a nonrecurring basis for each of the fair value hierarchy values are summarized below:

<u>March 31, 2019</u>	<u>Fair Value Measurement Using</u>			<u>Total Fair Value</u>
	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	
Assets:				
Other property owned	\$ -	-	1,077,925	\$ 1,077,925
<u>December 31, 2018</u>	<u>Fair Value Measurement Using</u>			<u>Total Fair Value</u>
	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	
Assets:				
Other property owned	\$ -	-	1,077,925	\$ 1,077,925

**Uncertainty of Fair Value Measurements**

Quoted market prices are generally not available for the instruments presented in the table. Accordingly, fair values are based on internal models that consider judgments regarding anticipated cash flows, future expected loss experience, current economic conditions, risk characteristics of various financial instruments and other factors. These estimates involve uncertainties and matters of judgment, and therefore cannot be determined with precision. Changes in assumptions could significantly affect the estimates.

With regard to nonrecurring measurements for other property owned, it is not practicable to provide specific information on inputs, as each collateral property is unique. System institutions utilize appraisals to value other property owned and take into account unobservable inputs, such as income and expense, comparable sales, replacement cost and comparability adjustments.

## Valuation Techniques

As more fully discussed in Note 14 to the 2018 Annual Report to Stockholders, authoritative guidance establishes a fair value hierarchy, which requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The following represent a brief summary of the valuation techniques used for the Association's assets and liabilities. For a more complete description, see Notes to the 2018 Annual Report to Stockholders.

### *Investment Securities*

Where quoted prices are available in an active market, available-for-sale securities would be classified as Level 1. If quoted prices are not available in an active market, the fair value of securities is estimated using quoted prices for similar securities received from pricing services or discounted cash flows. Generally, these securities would be classified as Level 2. This would include U.S. Treasury, U.S. agency and certain mortgage-backed securities. Where there is limited activity or less transparency around inputs to the valuation, the securities are classified as Level 3. Securities classified within Level 3 include a small portion of asset-backed securities and certain mortgage-backed securities, including private label-FHA/VA securities and those issued by Farmer Mac.

### *Assets Held in Nonqualified Benefits Trusts*

Assets held in trust funds related to deferred compensation and supplemental retirement plans are classified within Level 1. The trust funds include investments that are actively traded and have quoted net asset values that are observable in the marketplace.

### *Loans Evaluated for Impairment*

For certain loans evaluated for impairment under FASB impairment guidance, the fair value is based upon the underlying collateral since the loans are collateral-dependent loans for which real estate is the collateral. The fair value measurement process uses independent appraisals and other market-based information, but in many cases it also requires significant input based on management's knowledge of and judgment about current market conditions, specific issues relating to the collateral and other matters. As a result, a majority of these loans have fair value measurements that fall within Level 3 of the fair value hierarchy. When the value of the real estate, less estimated costs to sell, is less than the principal balance of the loan, a specific reserve is established. The fair value of these loans would fall under Level 2 of the hierarchy if the process uses independent appraisals and other market-based information.

### *Other Property Owned*

Other property owned is generally classified as Level 3 of the fair value hierarchy. The process for measuring the fair value of the other property owned involves the use of independent appraisals and other market-based information. Costs to sell represent transaction costs and are not included as a component of the asset's fair value. As a result, these fair value measurements fall within Level 3 of the hierarchy.

### *Cash*

For cash, the carrying amount is a reasonable estimate of fair value.

### *Loans*

Fair value is estimated by discounting the expected future cash flows using the Associations' current interest rates at which similar loans would be made to borrowers with similar credit risk. The discount rates are based on the Associations' current loan origination rates as well as management's estimates of credit risk. Management has no basis to determine whether the fair values presented would be indicative of the value negotiated in an actual sale and could be less.

For purposes of estimating fair value of accruing loans, the loan portfolio is segregated into pools of loans with homogeneous characteristics. Expected future cash flows, primarily based on contractual terms, and interest rates reflecting appropriate credit risk are separately determined for each individual pool.

The fair value of loans in nonaccrual status that are current as to principal and interest is estimated as described above, with appropriately higher interest rates which reflect the uncertainty of continued cash flows. For collateral-dependent impaired loans, it is assumed that collection will result only from the disposition of the underlying collateral.

**NOTE 8 — EMPLOYEE BENEFIT PLANS:**

The following table summarizes the components of net periodic benefit costs of nonpension other postretirement employee benefits for the three months ended March 31:

	Other Benefits	
	2019	2018
Service cost	\$ 4,542	\$ 5,394
Interest cost	13,962	13,272
Amortization of prior service credits	(1,605)	(3,388)
Amortization of net actuarial (gain) loss	-	684
Net periodic benefit cost	<u>\$ 16,899</u>	<u>\$ 15,962</u>

The Association’s liability for the unfunded accumulated obligation for these benefits at March 31, 2019, was \$1,209,079 and is included in “Other Liabilities” in the balance sheet.

The components of net periodic benefit cost other than the service cost component are included in the line item "other components of net periodic postretirement benefit cost" in the income statement.

The structure of the District’s defined benefit pension plan is characterized as multiemployer since the assets, liabilities and cost of the plan are not segregated or separately accounted for by participating employers (Bank and associations). The Association recognizes its amortized annual contributions to the plan as an expense. There are no expected contributions to the District’s defined pension plan during 2019.

**NOTE 9 — COMMITMENTS AND CONTINGENT LIABILITIES:**

The Association is involved in various legal proceedings in the normal course of business. In the opinion of legal counsel and management, there are no legal proceedings at this time that are likely to materially affect the Association.

**NOTE 10 — SUBSEQUENT EVENTS:**

The Association has evaluated subsequent events through May 7, 2019, which is the date the financial statements were issued. There are no other significant events requiring disclosure as of May 7, 2019.